AVIENT CORPORATION

FOURTH QUARTER 2023 RESULTS AND 2024 FINANCIAL GUIDANCE

(NYSE: AVNT)

FEBRUARY 14, 2024

AVIENT

DISCLAIMER

Forward-Looking Statements

Certain statements contained in or incorporated by reference into this presentation constitute “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements give current expectations or forecasts of future events and are not guarantees of future performance. They are based on management’s expectations that involve a number of business risks and uncertainties, any of which could cause actual results to differ materially from those expressed in or implied by the forward-looking statements. You can identify these statements by the fact that they do not relate strictly to historic or current facts. They use words such as "will," “anticipate,” “estimate,” “expect,” “project,” “intend,” “plan,” “believe” and other words and terms of similar meaning in connection with any discussion of future operating or financial condition, performance and/or sales. In particular, these include statements relating to future actions; prospective changes in raw material costs, product pricing or product demand; future performance; estimated capital expenditures; results of current and anticipated market conditions and market strategies; sales efforts; expenses; the outcome of contingencies such as legal proceedings and environmental liabilities; and financial results.

Factors that could cause actual results to differ materially from those implied by these forward-looking statements include, but are not limited to:

- Disruptions, uncertainty or volatility in the credit markets that could adversely impact the availability of credit already arranged and the availability and cost of credit in the future;
- The effect on foreign operations of currency fluctuations, tariffs and other political, economic and regulatory risks;
- Disruptions or inefficiencies in our supply chain, logistics, or operations;
- Changes in laws and regulations in jurisdictions where we conduct business, including with respect to plastics and climate change;
- Fluctuations in raw material prices, quality and supply, and in energy prices and supply;
- Demand for our products and services;
- Production outages or material costs associated with scheduled or unscheduled maintenance programs;
- Unanticipated developments that could occur with respect to contingencies such as litigation and environmental matters;
- An inability to raise or sustain prices for products or services;
- Our ability to pay regular quarterly cash dividends and the amounts and timing of any future dividends;
- Information systems failures and cyberattacks;
- Amounts for cash and non-cash charges related to restructuring plans that may differ from original estimates, including because of timing changes associated with the underlying actions;
- Our ability to achieve strategic objectives and successfully integrate acquisitions, including the implementation of a cloud-based enterprise resource planning system, S/4HANA;and
- Other factors affecting our business beyond our control, including without limitation, changes in the general economy, changes in interest rates, changes in the rate of inflation, geopolitical conflicts and any recessionary conditions

Use of Non-GAAP Measures

This presentation includes the use of both GAAP (generally accepted accounting principles) and non-GAAP financial measures. The non-GAAP financial measures include Adjusted Earnings Per Share and Adjusted EBITDA.

Avient’s chief operating decision maker uses these financial measures to monitor and evaluate the ongoing performance of Avient and each business segment and to allocate resources.

A reconciliation of each historical non-GAAP financial measure with the most directly comparable GAAP financial measure is attached to this presentation which is posted on our website at www.avient.com.

When showing constant dollar figures on GAAP and non-GAAP financial measures, the foreign exchange impact is calculated by using current foreign exchange rates and applying them to the prior period results.
Avient does not provide reconciliations of forward-looking non-GAAP financial measures, such as outlook for Adjusted EBITDA, Adjusted Earnings Per Share and Adjusted Tax Rate, to the most comparable GAAP financial measures on a forward-looking basis because Avient is unable to provide a meaningful or accurate calculation or estimation of reconciling items and the information is not available without unreasonable effort. This is due to the inherent difficulty of forecasting the timing and amount of certain items, such as, but not limited to, restructuring costs, environmental remediation costs, acquisition-related costs, and other non-routine costs. Each of such adjustments has not yet occurred, are out of Avient’s control and/or cannot be reasonably predicted. For the same reasons, Avient is unable to address the probable significance of the unavailable information.

Pro Forma Financial Information

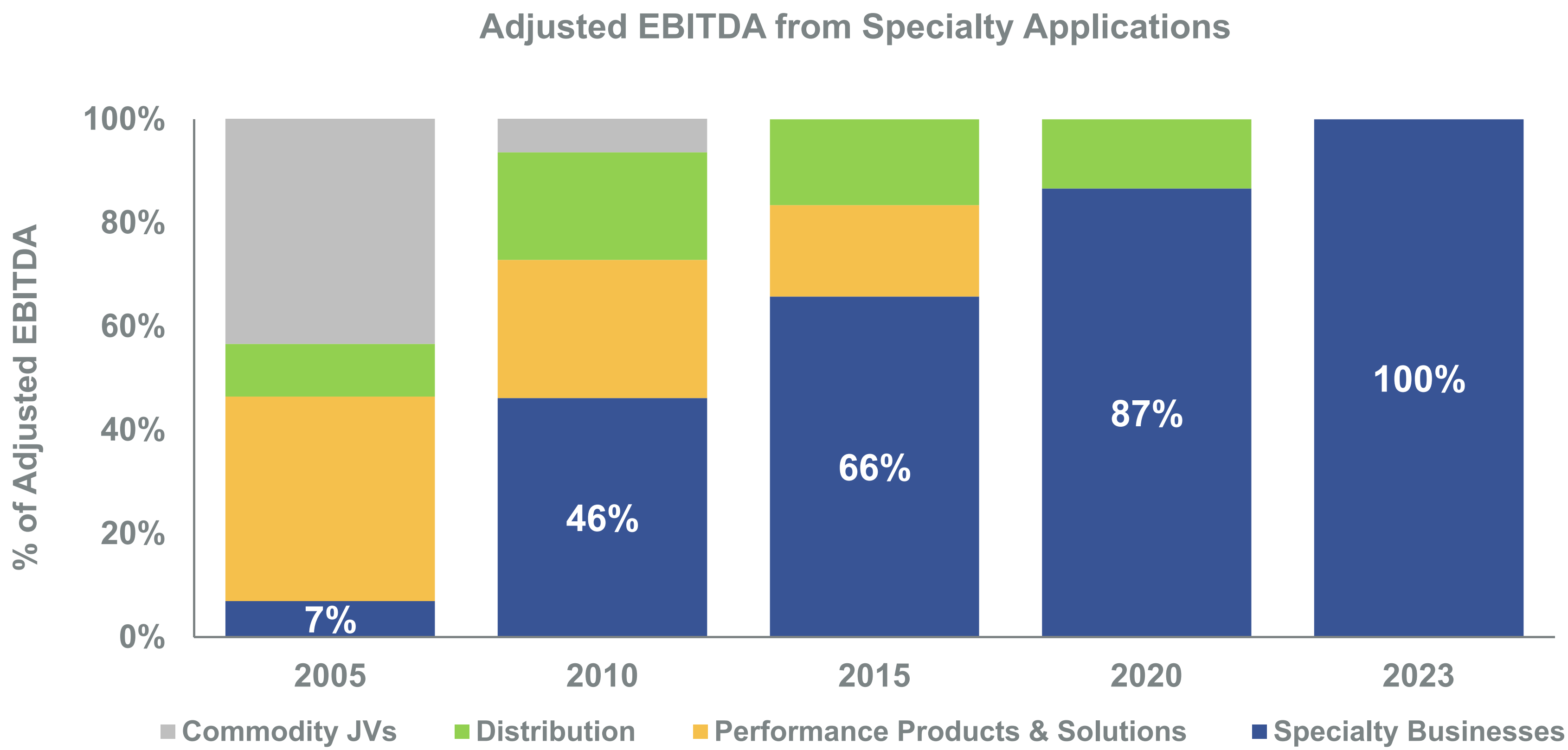
The Company acquired Avient Protective Materials (“Dyneema”) on September 1, 2022 (the “Acquisition Date”) and sold the Distribution segment on November 1, 2022. To provide comparable results, the company references “pro forma” financial metrics, which include the business results of Avient Protective Materials for periods prior to the Acquisition Date, as if the transaction occurred on January 1, 2021 and reflect Distribution as a discontinued operation. Management believes this provides comparability of the performance of the combined businesses.

Unless otherwise stated, Adjusted EBITDA figures included in this presentation exclude the impact of special items as defined in our quarterly earnings releases. Additionally, Adjusted EPS excludes the impact of special items and amortization expense associated with intangible assets.

OPENING REMARKS

DR. ASHISH KHANDPUR
PRESIDENT & CEO

PORTFOLIO TRANSFORMATION



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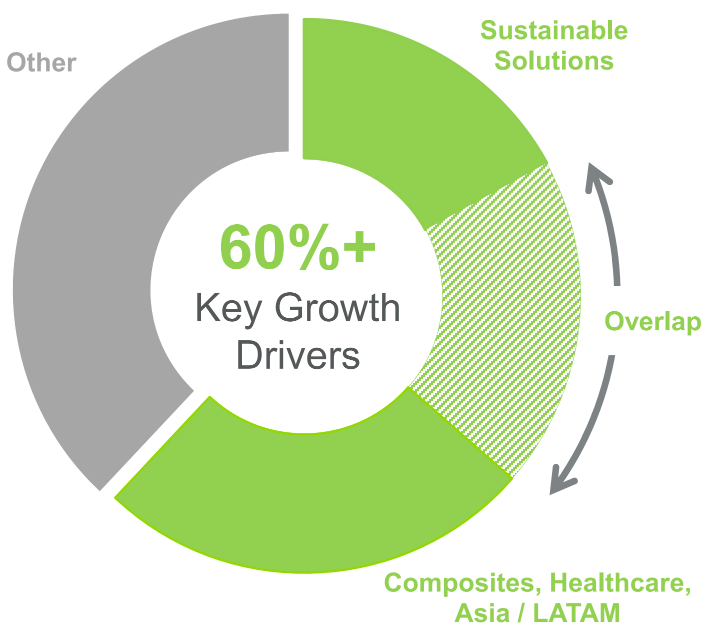
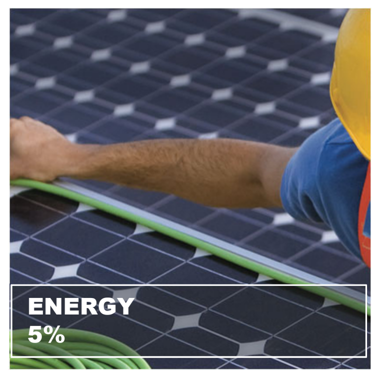
LONG-TERM REVENUE GROWTH DRIVERS

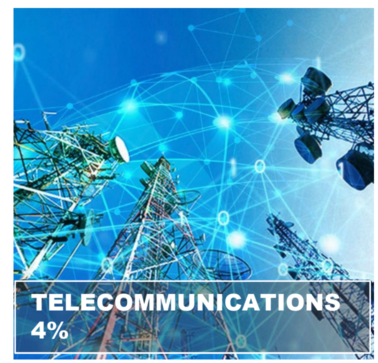
Total Company Revenue



Growth Drivers	Long-Term Growth Rate
Sustainable Solutions	8–12%
Composites	8–10%
Healthcare	8–10%
Asia / LATAM	5%
Other	0–2%
Avient	**6%**

END MARKET OBSERVATIONS
(% OF COMPANY SALES)





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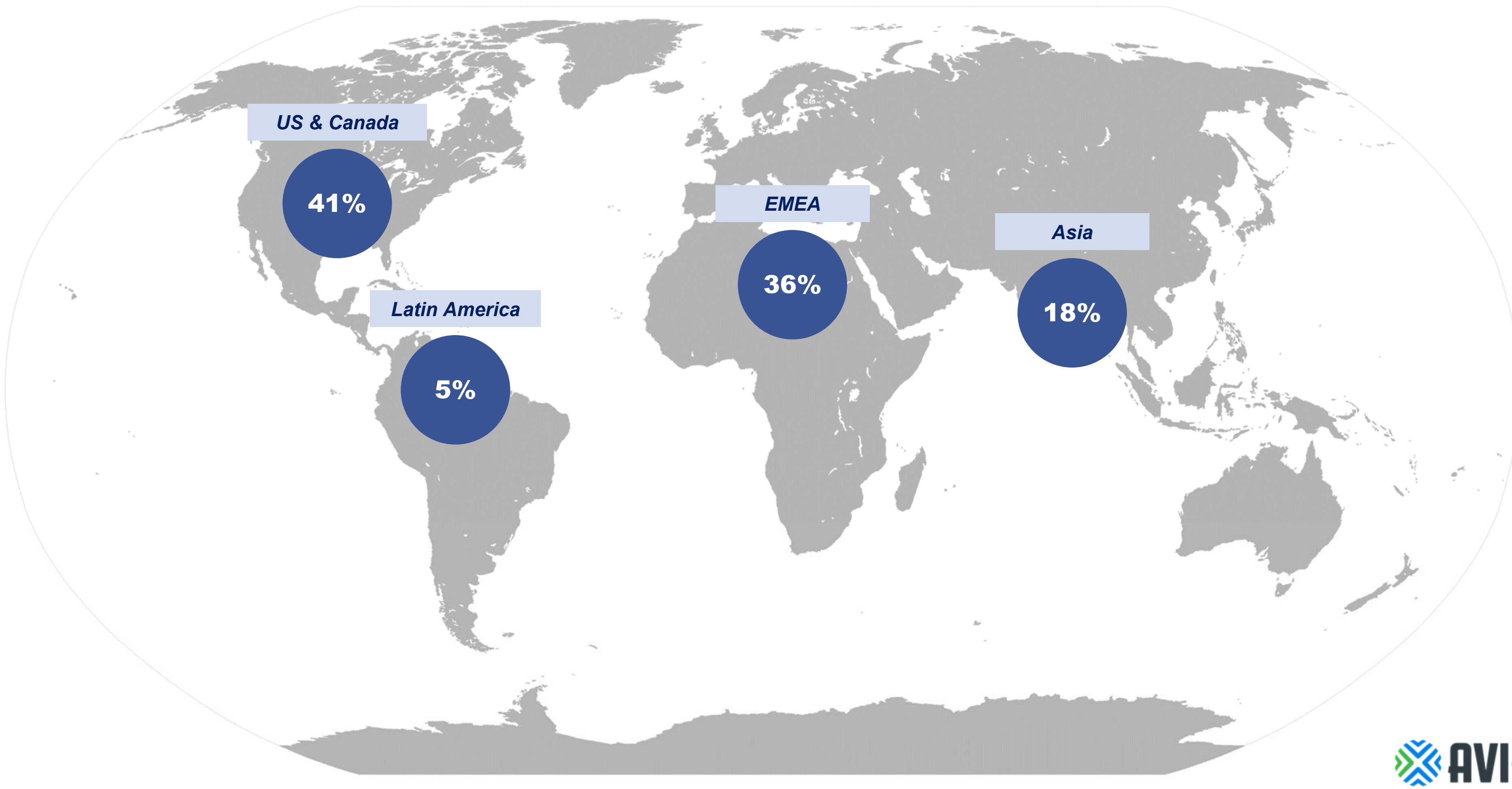
REGIONAL OBSERVATIONS
(% OF COMPANY SALES)



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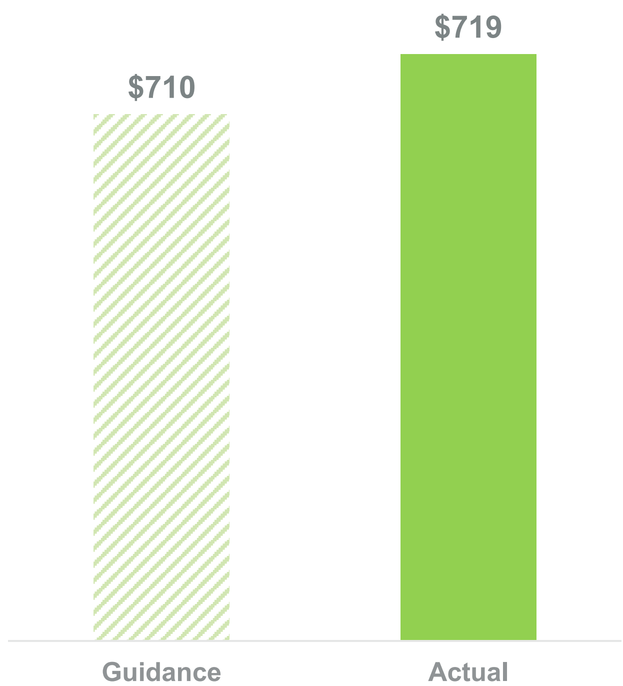
Q4 2023 RESULTS

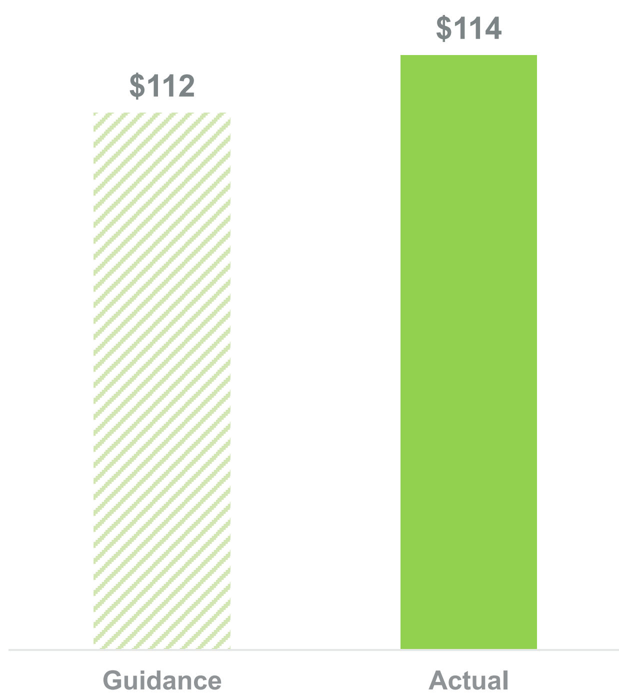
Q4 2023 PERFORMANCE VS. GUIDANCE

(TOTAL COMPANY)

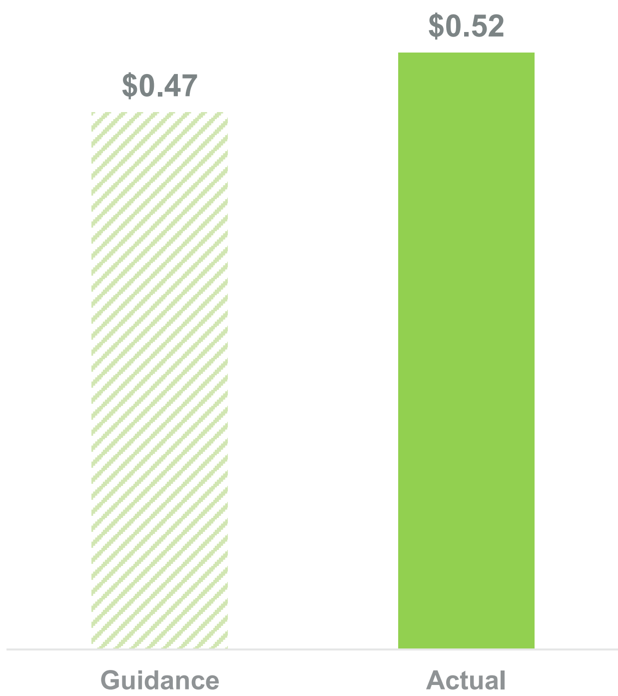
Sales	Adjusted EBITDA	Adjusted EPS



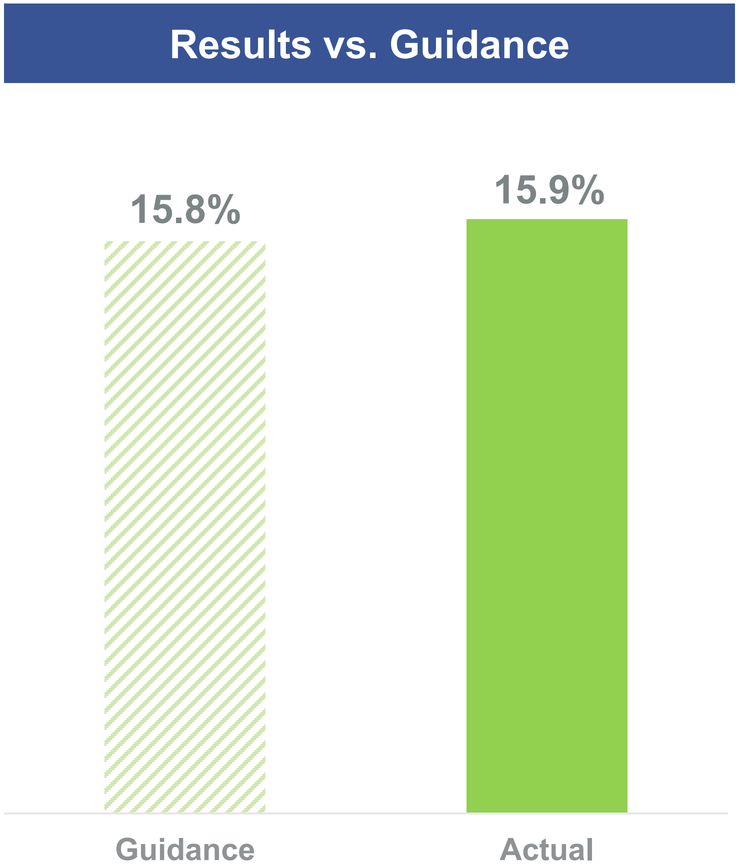
(in millions)

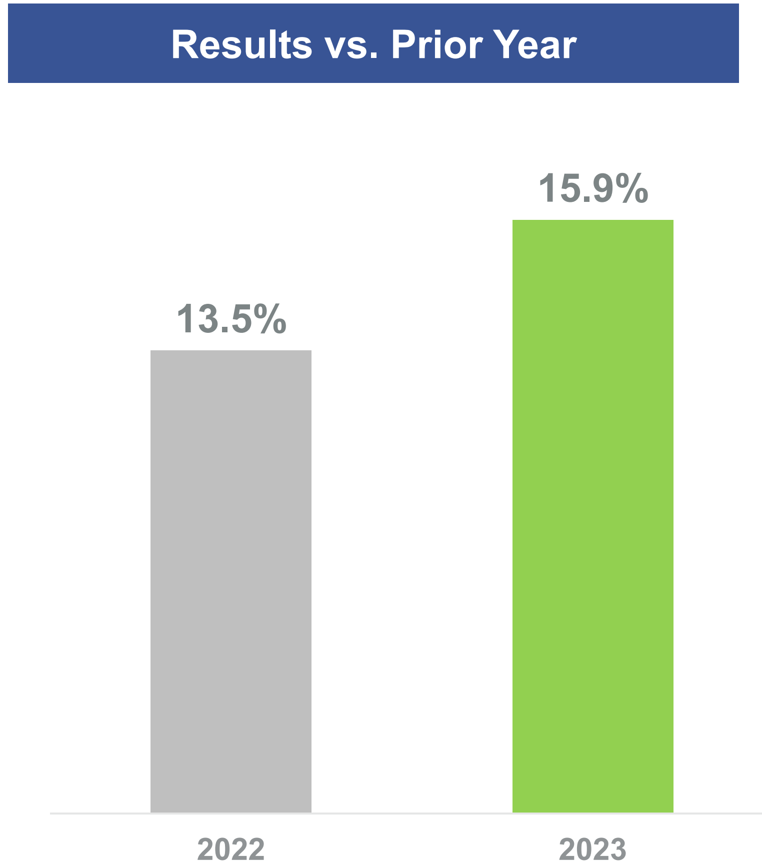


(in millions)



Q4 2023 ADJ. EBITDA MARGIN PERFORMANCE

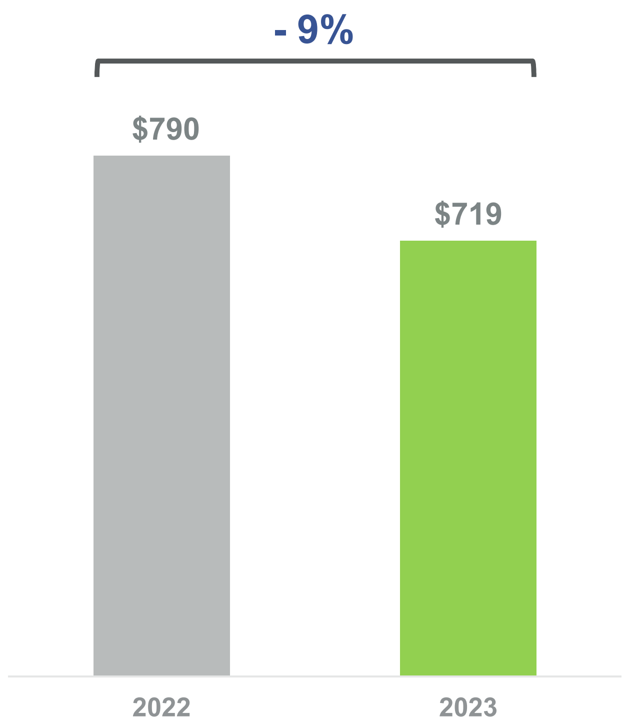




Q4 2023 PERFORMANCE VS. PY

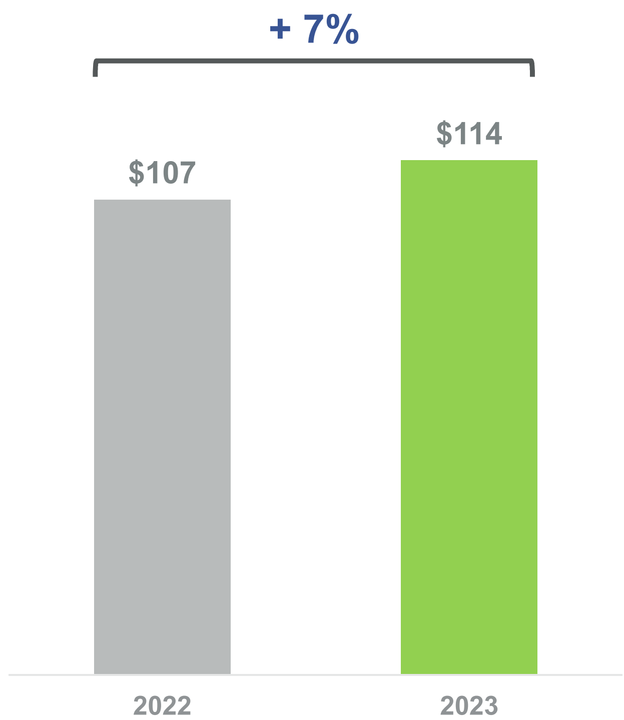
(TOTAL COMPANY)

Sales



(in millions)

Adjusted EBITDA



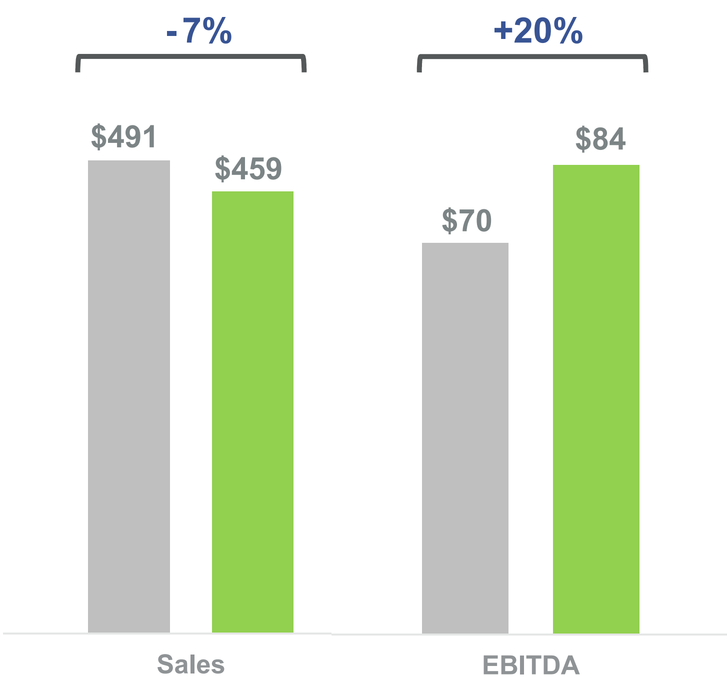
(in millions)

Adjusted EPS

Q4 2023 SEGMENT PERFORMANCE

CAI

(in millions)



SEM

(in millions)

2022 2023

Q4 EBITDA BRIDGE
(TOTAL COMPANY)

$ millions	Adjusted EBITDA
Q4 2022	**$ 107**
Demand	**(34)**
CAI:	
Price / Mix	*11*
Deflation	*14*
SEM:	
Price / Mix	*4*
Deflation	*9*
Net Price Benefit	**38**
Cost Reductions	**13**
Wage Inflation	**(8)**
Other	**(2)**
Q4 2023	**$114**

- Demand was down, but less than in previous quarters, due to slowing pace of destocking
- Positive net price benefit:
  - CAI – Pricing flat with favorable mix from uptick in packaging and consumer end markets and raw material deflation
  - SEM - Pricing flat with favorable mix from Composites and raw material deflation
- Cost reductions primarily driven by reduced administrative costs and cost synergies

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2024 GUIDANCE

2024 GUIDANCE

Full Year 2024 Guidance	
Adjusted EBITDA	$505 to $535 million
Adjusted EPS	$2.40 to $2.65
Interest Expense	$105 to $110 million
Adjusted Effective Tax Rate	23% to 25%
Capital Expenditures	~$140 million

Q1 Adjusted EPS of $0.68

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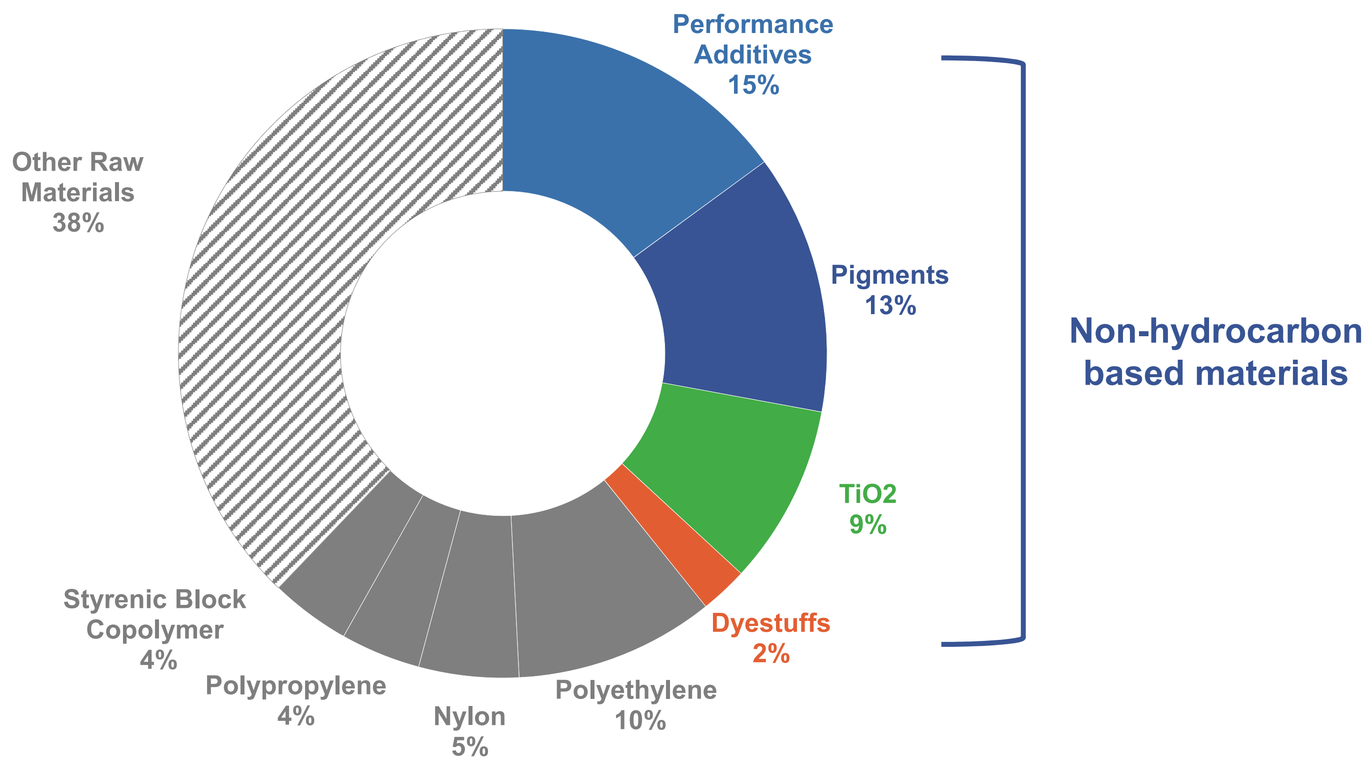
APPENDIX

RAW MATERIAL BASKET



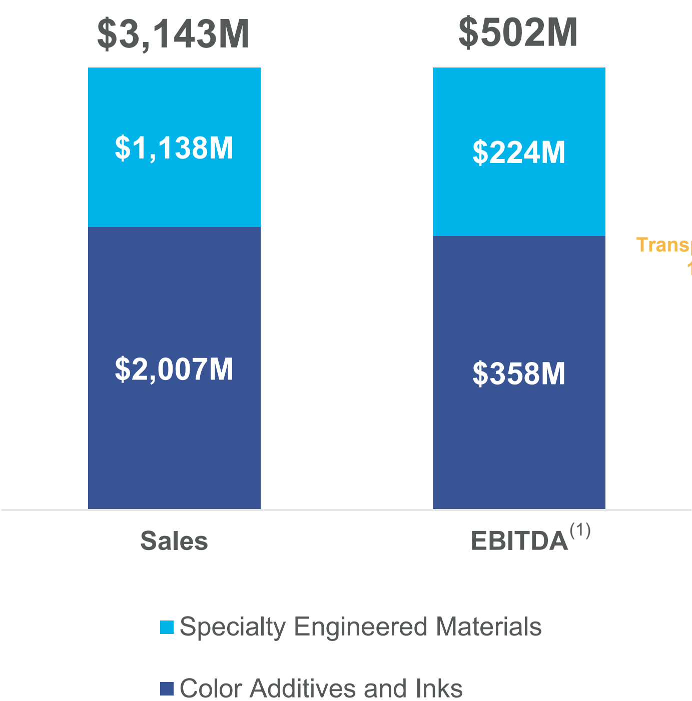
~<u>40%</u> hydrocarbon based

(Grey shaded materials are hydrocarbon based, includes portion of "Other Raw Materials")

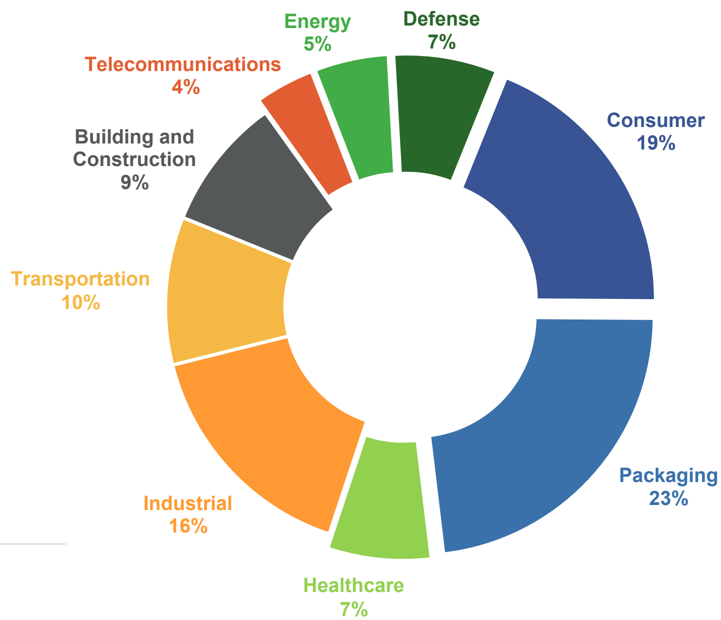
SEGMENT DATA

2023 SEGMENT, END MARKET AND GEOGRAPHY

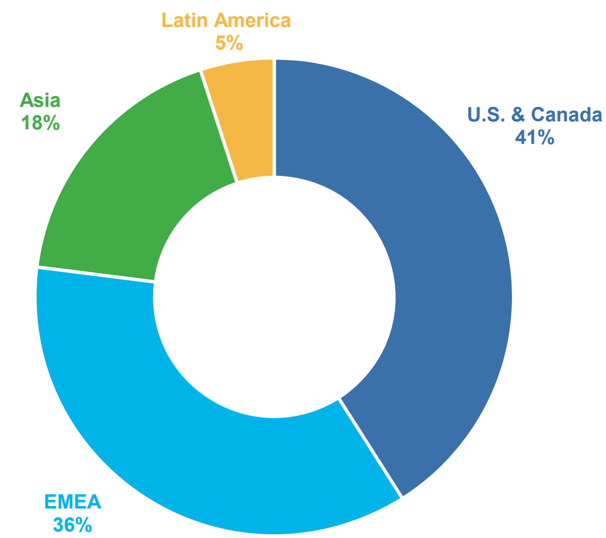
SEGMENT FINANCIALS



END MARKET REVENUE



GEOGRAPHY REVENUE

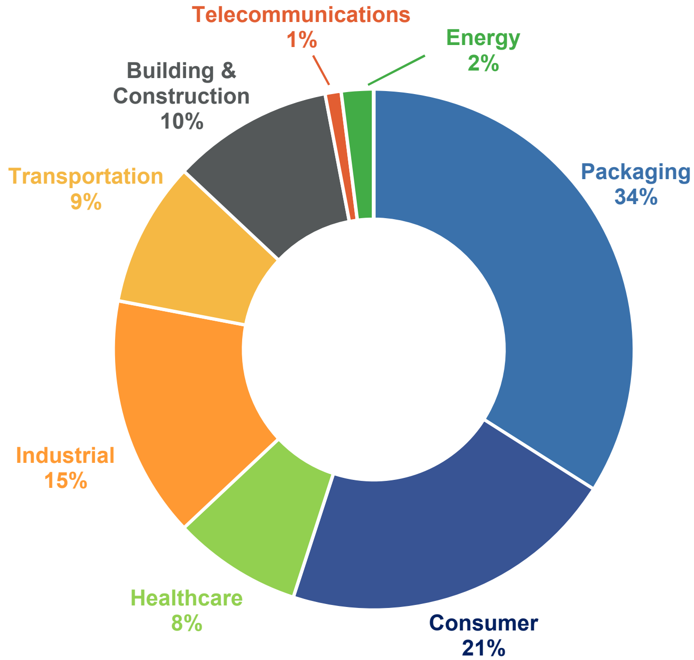


(1) Total company sales and adjusted EBITDA of $3,143M and $502M, respectively, include intercompany sales eliminations and corporate costs

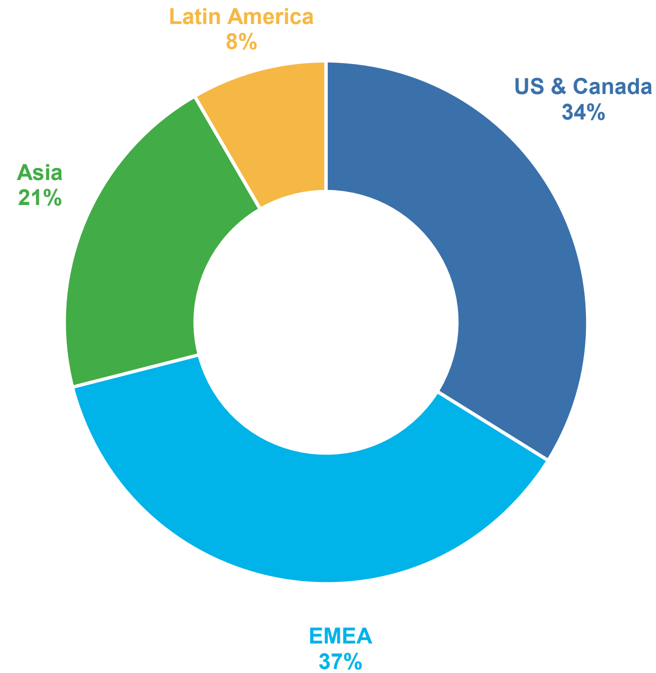
COLOR, ADDITIVES & INKS

2023 REVENUE | $2.0 BILLION

END MARKET



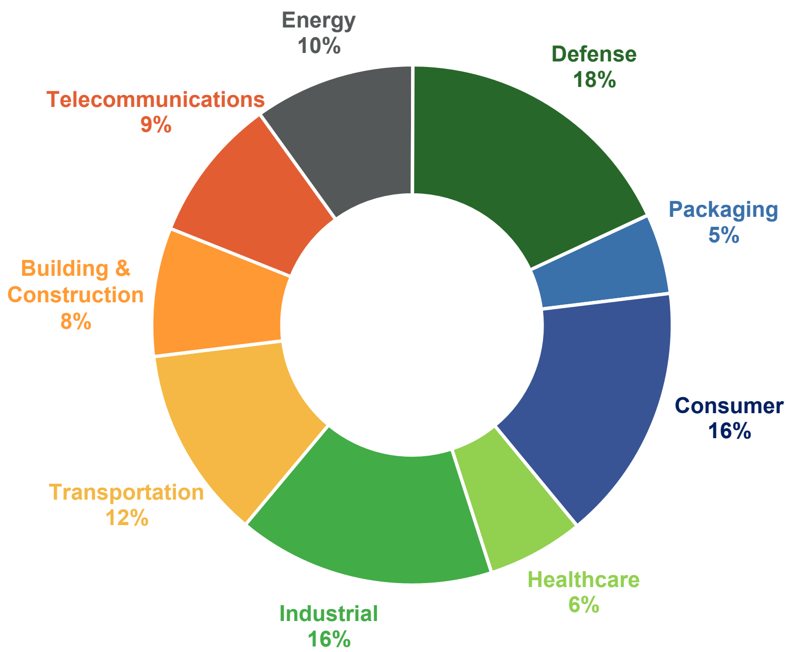
REGION



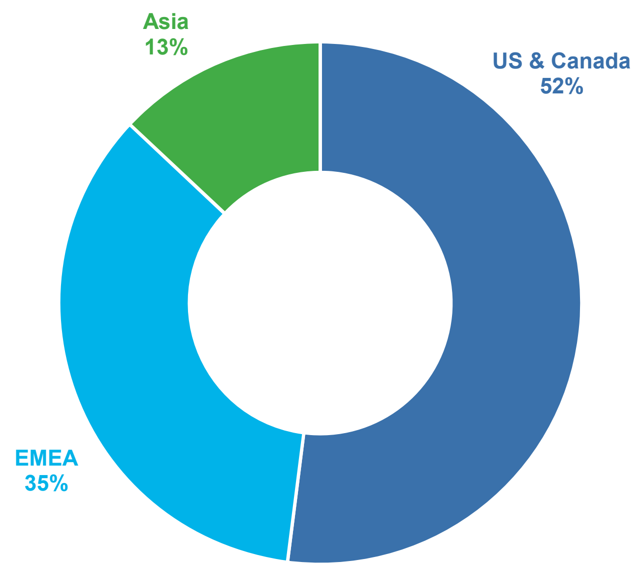
SPECIALTY ENGINEERED MATERIALS

2023 REVENUE | $1.1 BILLION

END MARKET



REGION



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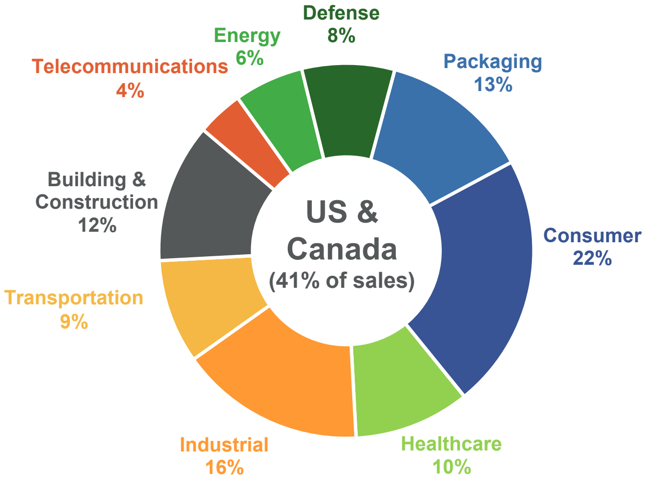
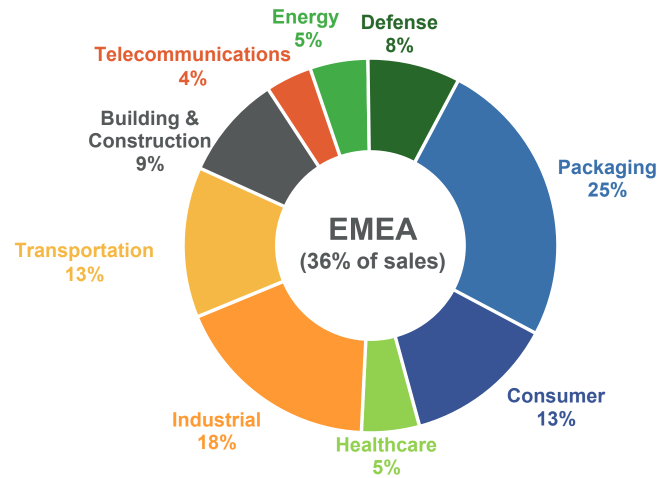
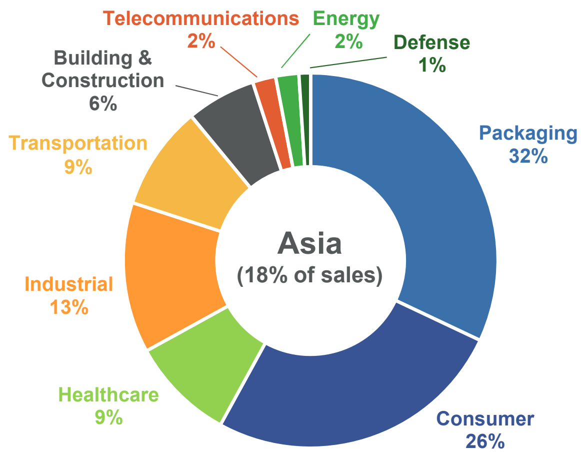
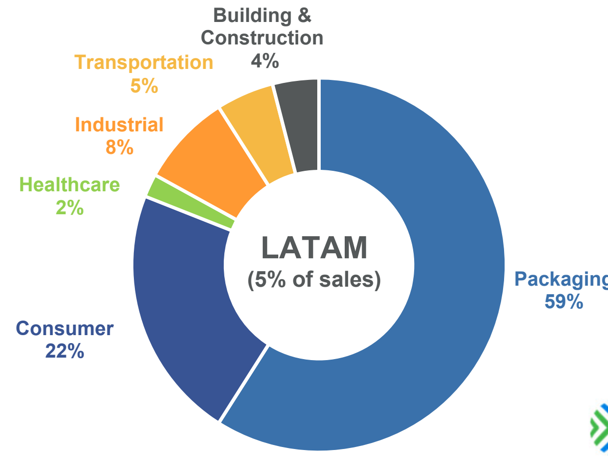
2023 AVIENT REGIONAL SALES

BY END MARKET









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Reconciliation of Non-GAAP Financial Measures
(Unaudited)
(Dollars in millions, except for per share data)

Senior management uses comparisons of adjusted net income from continuing operations attributable to Avient shareholders and diluted adjusted earnings per share (EPS) from continuing operations attributable to Avient shareholders, excluding special items, to assess performance and facilitate comparability of results. Senior management also uses operating income before special items to assess performance and allocate resources because senior management believes that these measures are useful in understanding current profitability levels and how it may serve as a basis for future performance. In addition, operating income before the effect of special items is a component of Avient's annual incentive plans and is used in debt covenant computations. We also monitor earnings (defined as net income from continuing operations) before interest, taxes, depreciation and amortization (EBITDA) and adjusted EBITDA (EBITDA before the impact of special items) as a supplement to our GAAP measures. EBITDA and Adjusted EBITDA are non-GAAP financial measures that management uses in evaluating operating performance. Further, as a result of Avient's portfolio shift to a pure play specialty formulator, it has completed several acquisitions and divestitures which have resulted in a significant amount of intangible asset amortization. Management excludes intangible asset amortization from adjusted EPS as it believes excluding acquired intangible asset amortization is a useful measure of current period earnings per share.

Senior management believes the measures described above are useful to investors because they allow for comparison to Avient's performance in prior periods without the effect of items that, by their nature, tend to obscure Avient's operating results due to the potential variability across periods based on timing, frequency and magnitude. The presentation of these non-GAAP measures is not intended to be considered in isolation from, as a substitute for, or as superior to, the financial information prepared and presented in accordance with U.S. GAAP. Non-GAAP financial measures have limitations as analytical tools and should not be considered in isolation from, or solely as alternatives to, financial measures prepared in accordance with GAAP. The presentation of these measures may be different from non-GAAP financial measures used by other companies.

A reconciliation of these measures to their most directly comparable GAAP measures is provided in the tables below.

	Three Months Ended December 31,			
	2023		2022	
Reconciliation to Condensed Consolidated Statements of Income	**$**	**EPS[1]**	**$**	**EPS[1]**
Net income (loss) from continuing operations attributable to Avient shareholders	$ 27.8	$ 0.30	$ (17.0)	$ (0.19)
Special items, after tax (Attachment 3)	5.4	0.06	38.3	0.42
Amortization expense, after-tax	15.0	0.16	14.6	0.16
Adjusted net income / EPS	$ 48.2	$ 0.52	$ 35.9	$ 0.39

[1] *Per share amounts may not recalculate from figures presented herein due to rounding*

	Year Ended December 31,			
	2023		2022	
Reconciliation to Condensed Consolidated Statements of Income	**$**	**EPS[1]**	**$**	**EPS[1]**
Net income from continuing operations attributable to Avient shareholders	$ 75.8	$ 0.83	$ 82.8	$ 0.90
Special items, after tax (Attachment 3)	79.3	0.86	116.2	1.26
Amortization expense, after-tax	61.5	0.67	49.0	0.53
Adjusted net income / EPS	$ 216.6	$ 2.36	$ 248.0	$ 2.69

[1] *Per share amounts may not recalculate from figures presented herein due to rounding*

Reconciliation to EBITDA and Pro Forma Adjusted EBITDA	Three Months Ended December 31, 2023	Three Months Ended December 31, 2022	Year Ended December 31, 2023	Year Ended December 31, 2022
Sales - GAAP	$ 719.0	$ 790.4	$ 3,142.8	$ 3,396.9
Pro forma APM adjustments	—	—	—	256.1
Pro forma adjusted sales	$ 719.0	$ 790.4	$ 3,142.8	$ 3,653.0
Net income (loss) from continuing operations – GAAP	$ 27.6	$ (16.6)	$ 76.3	$ 83.1
Income tax (benefit) expense	(7.0)	(60.8)	11.0	(19.3)
Interest expense	26.8	49.4	115.3	119.8
Depreciation and amortization from continuing operations	44.2	48.6	188.8	162.5
EBITDA from continuing operations	$ 91.6	$ 20.6	$ 391.4	$ 346.1
Special items, before tax	22.4	104.3	114.6	194.0
Interest expense included in special items	(0.1)	(16.0)	(2.3)	(26.0)
Depreciation and amortization included in special items	—	(1.5)	(1.9)	(5.5)
Adjusted EBITDA	$ 113.9	$ 107.4	$ 501.8	$ 508.6
APM pro forma adjustments - 8 months 2022*	—	—	—	83.1
Pro forma adjusted EBITDA	$ 113.9	$ 107.4	$ 501.8	$ 591.7
Pro forma adjusted EBITDA as a percent of sales	15.8 %	13.6 %	16.0 %	16.2 %

** Pro forma adjustment for January - August 2022 APM results (period before Avient ownership).*

Reconciliation of Pro Forma Adjusted Earnings per Share	Three Months Ended December 31, 2022	Year Ended December 31, 2022
Net (loss) income from continuing operations attributable to Avient shareholders	$ (17.0)	$ 82.8
Special items, after tax	38.3	116.2
Amortization expense, after-tax	14.6	49.0
Adjusted net income from continuing operations excluding special items	35.9	248.0
Pro forma adjustments*	2.5	13.6
APM pro forma amortization expense, after-tax*	—	19.1
Pro forma adjusted net income from continuing operations attributable to Avient shareholders	$ 38.4	$ 280.7
Weighted average diluted shares	91.7	92.2
Pro forma adjusted EPS - excluding special items pro forma for APM acquisition	$ 0.42	$ 3.04

** Pro forma adjustment to reflect APM results for the period before Avient ownership including the impacts of debt financing and paydown of debt with net proceeds from the Distribution sale.*

	Three Months Ended December 31,		Year Ended December 31,	
	2023	2022	2023	2022
Sales:				
Color, Additives and Inks	$ 459.4	$ 490.8	$ 2,007.4	$ 2,355.0
Specialty Engineered Materials	259.8	300.8	1,138.2	1,044.4
Corporate	(0.2)	(1.2)	(2.8)	(2.5)
Sales	$ 719.0	$ 790.4	$ 3,142.8	$ 3,396.9
Operating income:				
Color, Additives and Inks	$ 61.8	$ 44.3	$ 259.9	$ 301.0
Specialty Engineered Materials	29.4	35.2	142.5	140.1
Corporate	(48.1)	(79.1)	(205.6)	(197.8)
Operating income	$ 43.1	$ 0.4	$ 196.8	$ 243.3
Other expense, net:	$ 4.3	$ (28.4)	$ 5.8	$ (59.7)
Depreciation & amortization:				
Color, Additives and Inks	$ 22.2	$ 25.2	$ 98.3	$ 101.3
Specialty Engineered Materials	19.8	20.3	81.5	48.7
Corporate	2.2	3.1	9.0	12.5
Depreciation & amortization	$ 44.2	$ 48.6	$ 188.8	$ 162.5
Earnings before interest, taxes, depreciation and amortization (EBITDA):				
Color, Additives and Inks	$ 84.0	$ 69.5	$ 358.2	$ 402.3
Specialty Engineered Materials	49.2	55.5	224.0	188.8
Corporate	(45.9)	(76.0)	(196.6)	(185.3)
Other expense, net	$ 4.3	$ (28.4)	$ 5.8	$ (59.7)
EBITDA	$ 91.6	$ 20.6	$ 391.4	$ 346.1
Special items in EBITDA	22.3	86.8	110.4	162.5
EBITDA - excluding special items	$ 113.9	$ 107.4	$ 501.8	$ 508.6
APM pro forma adjustments - 8 months 2022*	—	—	—	83.1
Pro forma EBITDA	$ 113.9	$ 107.4	$ 501.8	$ 591.7

** Pro forma adjustment for January - August 2022 APM results (period before Avient ownership).*